



Lanier document solutions for Prudential Real Estate

Lanier Worldwide, Inc. is an Approved Supplier for office solutions and services at all Prudential Real Estate Network locations.

As a member of the Prudential Real Estate Network you have come to expect the best. Whether it is service offered directly by your sales professionals and employees or the services provided by external partners, we know that you rely on superior products and support. That is why Prudential Real Estate selected Lanier Worldwide, Inc. For more than 10 years, Lanier has provided the Prudential Real Estate Network with products and services that help improve document workflow and reduce the cost of document creation, distribution, replication and retention.

As a member of the Prudential Real Estate Network, you are eligible for exclusive discounts on leasing and purchasing Lanier products and services that include:

- Color and Monochrome Digital Multifunctional Products
(combination copy/ fax/ print/ scan/ PC fax systems)
- Color and Monochrome Printers
- Facsimile systems
- Scanners
- Network Support Services
- Document output chargeback and accounting software

In addition, Lanier's free onsite DOCativity® analysis will help you determine the type of products and solutions recommended for your office. Most importantly, by working with Lanier, you can expect document management solutions that consistently reduce operating expenses, increase profitability, and provide exceptional overall value.



Products and solutions

- Digital multifunctional color systems
- Digital multifunctional printer/copiers
- Multifunction facsimile systems
- Color and black-and-white printers
- Scanners
- Digital duplicators
- Color print tracking software
- Electronic document storage and retrieval
- Email-enabled faxing

Primary services

- Network Support Services
— design, installation, and maintenance
- DOCutivity® analysis
- Equipment service and supplies
- Custom integration

About Lanier

Lanier Worldwide, Inc. is a wholly owned subsidiary of Ricoh Corporation, the Americas sales and marketing unit of Ricoh Company, Ltd., a \$17.1 billion global manufacturer of digital copier/printers. Lanier helps its customers succeed by understanding their unique document management needs and delivering systems and services that increase efficiency, reduce cost, and improve document workflow. Award-winning solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, and wide format systems, as well as facilities management and outsourcing services.

Information and ordering

To learn more about Lanier document management solutions, visit www.lanier.com/realestate. Lanier is a Prudential Real Estate Approved Supplier. For details regarding Lanier products and services through the Prudential Real Estate discount program or to schedule a DOCutivity analysis contact:

Lanier Worldwide, Inc.

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Additional support

- Contract administration
- National and regional support
- Ongoing training and technical support
- Equipment leasing

Discounts for the Prudential Real Estate Network

Up to 42% off list price

Discounts subject to Prudential Real Estate/Lanier financial agreement in effect. Orders of more than \$100,000 can be offered for special pricing. Contact your Lanier representative for specific product discounts.



Lanier, a world of difference

The Lanier philosophy is embodied in Customer Vision®: a commitment we make every day. It means seeing the business through your eyes, responding to your needs and exceeding your expectations.



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