



## *Lanier document solutions for RE/MAX®*

### *Lanier Worldwide, Inc. is the exclusive Approved Supplier for office solutions and needs at RE/MAX International Headquarter Companies.*

As a member of the RE/MAX family you have come to expect the best. Whether it is service offered directly by your Sales Associates and employees or the services provided by external partners, we know that you rely on superior products and support. That is why industry leader RE/MAX International selected Lanier Worldwide, Inc. Since 1990 Lanier has provided RE/MAX offices with products and services that help improve document workflow and reduce the cost of document creation, distribution, replication and retention.

As a member of the RE/MAX family, you are eligible for exclusive discounts on leasing and purchasing Lanier products and services that include:

- Color and Monochrome Digital Multifunctional Products  
(combination copy/ fax/ print/ scan/ PC fax systems)
- Color and Monochrome Printers
- Facsimile systems
- Scanners
- Network Support Services
- Document output chargeback and accounting software

In addition, Lanier's free onsite DOCutivity® analysis will help you determine the type of products and solutions recommended for your office. Most importantly, by working with Lanier, you can expect document management solutions that consistently reduce operating expenses, increase profitability, and provide exceptional overall value.



## Products and solutions

- Digital multifunctional color systems
- Digital multifunctional printer/copiers
- Multifunction facsimile systems
- Color and black-and-white printers
- Scanners
- Digital duplicators
- Color print tracking software
- Electronic document storage and retrieval
- Email-enabled faxing

## Primary services

- Network Support Services  
— design, installation, and maintenance
- DOCutivity® analysis
- Equipment service and supplies
- Custom integration

## About Lanier

Lanier Worldwide, Inc. is a wholly owned subsidiary of Ricoh Corporation, the Americas sales and marketing unit of Ricoh Company, Ltd., a \$17.1 billion global manufacturer of digital copier/printers. Lanier helps its customers succeed by understanding their unique document management needs and delivering systems and services that increase efficiency, reduce cost, and improve document workflow. Award-winning solutions include digital multifunction products (color and monochrome), printers (color and monochrome), multifunction facsimile, scanners, digital duplicators, and wide format systems, as well as facilities management and outsourcing services.

## Information and ordering

To learn more about Lanier document management solutions visit [www.lanier.com/realestate](http://www.lanier.com/realestate). Lanier is a RE/MAX Approved Supplier. For details regarding Lanier products and services through the RE/MAX discount program or to schedule a DOCutivity analysis contact:

### Lanier Worldwide, Inc.

Fred Vobornik  
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1-800-332-7882 ext. 312  
fvoborni@lanier.com

### Contact Your Local Dealer:

Automated Office Systems  
Wendell Drumheller  
905 Albemarle Street  
Charlottesville, VA 22903  
434-979-0790  
wendell@aos-corp.com

## Additional support

- Contract administration
- National and regional support
- Ongoing training and technical support
- Equipment leasing

## Discounts for RE/MAX Offices

Up to 42% off list price

*Orders of more than \$100,000 can be offered for special pricing.*



### **Lanier, a world of difference**

*The Lanier philosophy is embodied in Customer Vision®: a commitment we make every day. It means seeing the business through your eyes, responding to your needs and exceeding your expectations.*



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